



Membership Application

Instructions: Please examine and complete the Qualifications. The Annual Dues of \$400 in U.S. funds are payable upon acceptance of membership. If you have questions, please contact Membership Co-Chairman Dean Miller or Victor Barringer

Qualifications: Any corporation, firm or individual principally engaged in the distribution of hardwood lumber and allied forest products is eligible for HDA membership, subject to conditions set out below and a majority vote of the Board of Directors.

	Yes	No
1. Maintains a permanent yard or yards primarily involved in the distribution of lumber?	_____	_____
2. Stocks at all times a comprehensive assortment of hardwood lumber and forest products?	_____	_____
3. Purchases lumber and forest products predominantly in truckload quantities or equivalent?	_____	_____
4. Maintains a separate distribution sales organization to sell hardwood lumber and forest products?	_____	_____
5. Makes sales to retail dealers, industrial fabricators, architectural millwork firms, and manufacturing trade in their geographic area?	_____	_____
6. Assumes credit risks and such other obligations that are incident to transportation and distribution?	_____	_____
7. Functions primarily as a wholesale distributor, but may have other operations, such as a concentration yard and/or sawmill?	_____	_____
8. Organization is not maintained principally as a purchasing office of brokerage office?	_____	_____

Company: _____

Address: _____

Phone: _____

Email: _____

CEO / Contact _____

Please check the following items that apply to your company:

	Purchase	Mfg.
1. We purchase truckload amounts of:		
Hardwood Lumber	_____	_____
Softwood Lumber	_____	_____
Panel or sheet products	_____	_____
Flooring	_____	_____
Mouldings	_____	_____
Other:	_____	_____

2. Average board foot inventory of Hardwood Lumber at this location:

a. 1-100	MBF	_____
b. 100-500	MBF	_____
c. 501-1000	MBF	_____
d. 1001+	MBF	_____

3. How many species of hardwood do you stock?

1-5	_____
6-10	_____
11-20	_____
21+	_____

4. Primary customer base (in percentage):

Distribution Yards	_____
Cabinet Shops	_____
Office Wholesalers	_____
Ind./Comm. Fabricators	_____
Retail Dealers	_____

5. How many sources do you purchase from?

1-3	_____
4-10	_____
11+	_____

Signature of Applicant:

Date: _____

It is the policy of the Association that our meetings be conducted for the benefit of the Association Membership as a whole and not for the purpose of solicitation of business.

Return completed application to:
HDA, PO Box 427, High Point, NC 27261
www.hardwooddistributors.org | info@hardwooddistributors.org